



Date: April 24, 2017

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**Re: New HLS office in Phnom Penh, Cambodia**

Dear Valued Partners and Customers,

We are pleased to inform you that we have our Phnom Penh, Cambodia office set up and start its full scale operation from May 8<sup>th</sup>, 2017 (Monday)。

HLSCB: **HONOUR LANE LOGISTICS (CAMBODIA) CO., LTD.**  
Regency Complex C, Ground Floor, Unit #21C/168, Samdech Monireth Blvd (St. 217),  
Sangkat Tomnoubteuk, Khan Chamkarmon, Phnom Penh, Kingdom of Cambodia.  
Phone: +855-23-424 656 / 424 657 / 424 658 / 424 659  
Email: [hpscambodia@hlsholding.com](mailto:hpscambodia@hlsholding.com)  
PIC: Mr. William Touch (Personal Email: [williamcb@hlsholding.com](mailto:williamcb@hlsholding.com))  
H/P : +855-87-888 168

Our Phnom Penh office covers whole country of Cambodia for export and import operations.

We appointed Mr. William Touch as the Branch Manager in HLS Cambodia, who is a professional in various areas, Sales, Customer Services, and Operation in Shipping & Forwarding Industry for 17 years since Year 1999. His last assignment was Country Operation Head and Country Legal Head in APL (Cambodia) Co., Ltd.

HLS Cambodia strengthens our office network and service scale in Asia; we will keep focusing on our core service trade lanes including North America, Latin America, Europe and Asia Pacific for both Air and Ocean freight forwarding.

Our services in Cambodia

**SEA FREIGHT**

- **Customs Clearance for Import & Export**
- **Consolidation & deconsolidation service**
- **CFS handling**
- **Sea & Air Transport**
- **Project Management Service**
- **Break-Bulk & RO/RO Service**
- **Ship Agency**
- **Cross border trucking: Vietnam-Cambodia & Thailand-Cambodia**
- **Domestic transportation across the country**

**AIR FREIGHT**

- **Air Charter Service**
- **Expedited Service**
- **Trade show & Expo Service**
- **Worldwide Air Consolidations Service**
- **Ground Distribution Service**
- **Project Management Service**



## Market overview of Cambodia

**Export:** As part of rapid development of Cambodia as well as the growth of its economy with strong export of garment apparel, footwear, hand bags, furniture to USA, EUROPE and Asia Markets, particularly the steady export volume of agricultural products including Rice, Corn, Cassava Chip, Dry Rubber etc. We see the demand of logistics service is boosting, our cargo volume grew substantially in last 2 years for Cambodia.

**Import:** With the strong and continuously development of the country itself, infrastructure building all over the places in Cambodia. There are opportunities for us to participate in facilitation of logistics handling of those import construction materials and equipment, as well as to handle those imports of raw materials shipping to the local manufacturers.

Based on the facts mentioned, we decided to have our own office in Kingdom Of Cambodia.

Our corporate pricing team will back up HLS Cambodia to fulfill all your pricing needs regarding the country of Cambodia, please copy the following pricing personnel for your inquiries to HLS Cambodia .

### HLS Corporate Pricing (Sea Freight – FCL)

<b>Trade Lane</b>	<b>Contact</b>	<b>Email</b>
North America	Ms. Summer Chan	<a href="mailto:summerchan@hlsholding.com">summerchan@hlsholding.com</a>
Latin America	Mr. Clement Xiao	<a href="mailto:clementxiaosh@hlsholding.com.cn">clementxiaosh@hlsholding.com.cn</a>
	Ms. Betty Ye	<a href="mailto:bettyyesz@hlsholding.com.cn">bettyyesz@hlsholding.com.cn</a>
Europe/ Mediterranean & Australia	Mr. Jason Ho	<a href="mailto:jasonhosh@hlsholding.com.cn">jasonhosh@hlsholding.com.cn</a>
Intra-Asia	Mr. Alex So	<a href="mailto:alexso@hlsholding.com.cn">alexso@hlsholding.com.cn</a>
Corporate Import	Mr. Kenneth Li	<a href="mailto:kennethli@hlsholding.com.cn">kennethli@hlsholding.com.cn</a>

On behalf our Board of Directors, I would like to take this opportunity to thank for all of your support on HLS, we will keep striving to improve our service and innovate our service products to meet your needs in logistics.

Sincerely,

Vincent Chan  
President